



TRANSPORTATION & LOGISTICS INDUSTRY

REAL-TIME INDUSTRY SUMMARY

MARCH 2021

2020 STATEWIDE LABOR ANALYSIS

The Logistics industry showed more than 25,000 job postings in 2020 for top demand jobs. The top occupation was *Heavy and Tractor-Trailer Truck Driver*, making up 42 percent of total Missouri job postings for the time period.

The top five employers were FedEx, United Parcel Service Inc., United States Xpress Enterprises Dart Transit Company, and Roehl Transport.

TOP JOB POSTINGS

SOC Code	Description	Percent of total job postings	Average Annual Wage
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Now - requires short-term on-the-job training, little to no experience, and/or a high school diploma

53-7062	Laborers and Freight, Stock, and Material Movers, Hand	10.4%	\$32,020	★
53-3033	Light Truck or Delivery Services Drivers	3.3%	\$36,680	
53-3031	Driver/Sales Workers	2.3%	\$28,360	
43-5081	Stock Clerks and Order Fillers	1.6%	\$28,820	★
43-4051	Customer Service Representatives	1.6%	\$35,910	★

Next - requires a non-degree certificate, associate degree, apprenticeship, some experience, or moderate- to long-term training

53-3032	Heavy and Tractor-Trailer Truck Drivers	42.1%	\$46,360	★
41-4012	Sales Representatives, Wholesale and Manufacturing	2.1%	\$69,410	★
49-9071	Maintenance and Repair Workers, General	1.3%	\$39,740	★
43-5061	Production, Planning, and Expediting Clerks	1.1%	\$49,110	
49-3023	Automotive Service Technicians and Mechanics	1.0%	\$42,940	

Later - requires a bachelor's degree or higher

11-1021	General and Operations Managers	1.8%	\$101,110	★
11-9199	Managers, All Other	1.4%	\$108,010	
13-1081	Logisticians	0.8%	\$75,460	
11-2022	Sales Managers	0.7%	\$135,360	
15-1199	Computer Occupations, All Other	0.5%	\$81,730	

★ Denotes the top 10 occupations by total number of projected openings from 2018-2028 in Now, Next, and Later categories

EDUCATION AND TRAINING OPPORTUNITIES

Across the state there are numerous programs in many locations for training for occupations in the Transportation & Logistics industry. Visit **MoSCORES**, Missouri's system linking program information and outcomes (employment, wage, credential rates) for traditional degree programs as well as noncredit credentials to find degree and certificate programs at an educational institution near you. In addition, there are 71 U.S. Department of Labor Registered Apprenticeship programs for Transportation and Logistics occupations in Missouri. Visit **Apprenticeship Missouri** for more information.

TOP SKILLS & CERTIFICATIONS

TOP 10 BASIC SKILLS

Communication Skills
Physical Abilities
Detail-Oriented
Organizational Skills
Microsoft Office
Teamwork / Collaboration
English
Computer Literacy
Microsoft Excel
Problem Solving

Basic skills are the most numerous, found in the majority of job advertisements. Several soft skills such as communication, organization, and teamwork were among the top 10 requested in online job postings.

TOP 10 SPECIALIZED SKILLS

Customer Service
Scheduling
Forklift Operation
Repair
Sales
Commercial Driving
Logistics
Customer Contact
Lifting Ability
HAZMAT

The top specialized skill was customer service, followed by scheduling and forklift operation.

TOP 10 SOFTWARE SKILLS

SAP
SQL
Enterprise Resource Planning (ERP)
Salesforce
Word Processing
Customer Relationship Management (CRM)
Oracle
Software Development
Adobe Acrobat
Adobe Indesign

Microsoft Office and its products such as Word, Excel, PowerPoint, and Access are the most requested software skills across all industries. Other skills requested in the Logistics industry include SAP, SQL, and Enterprise Resource Planning (ERP).

TOP 10 CERTIFICATES

Commercial Driver's License
Driver's License
OSHA Forklift Certification
Department of Transportation (DOT) Medical Cert.
Automotive Service Excellence (ASE) Certification
Security Clearance
Air Brake Certified
Project Management Certification
Department of Transportation (DOT) Certified
Hazardous Materials Certification

Truck driver was the top advertised occupation for the time period, and Commercial Driver's License (CDL) was the top requested certificate.

Notes:
Burning Glass Technologies/Labor Insight, 2019 Bureau of Labor Statistics OES wages, 2018-2028 Employment Projections

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